



# Organizations with Financial Challenges

Saskatchewan Nonprofit Partnership (SNP)  
Saskatchewan Nonprofit Sector Study 2025



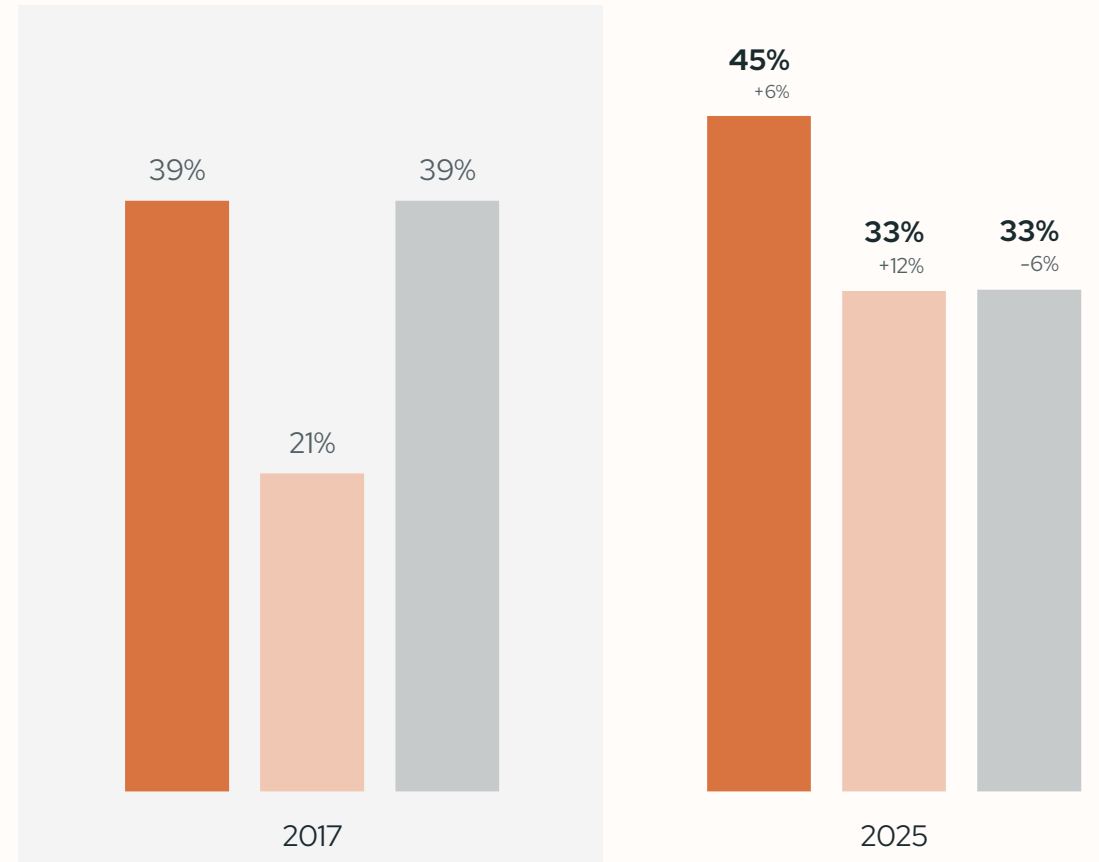
# Organizations with Funding / Financial Stability Challenges

Financial pressures have intensified over time, with more organizations now identifying financial stability as both a top and secondary challenge compared to 2017.

This shift suggests that funding uncertainty is not only more widespread but also becoming more central to how organizations are prioritizing their most pressing issues.

Funding / Financial Stability Challenges as...

- **Top challenge** (1<sup>st</sup> mention)
- **Secondary challenge** (2<sup>nd</sup> – 5<sup>th</sup> mention)
- **Not among top five** challenges



11. Broadly speaking, what would you say are the greatest challenges facing your organization? Base: All respondents, n=1168.



# Fields of Organization's Work

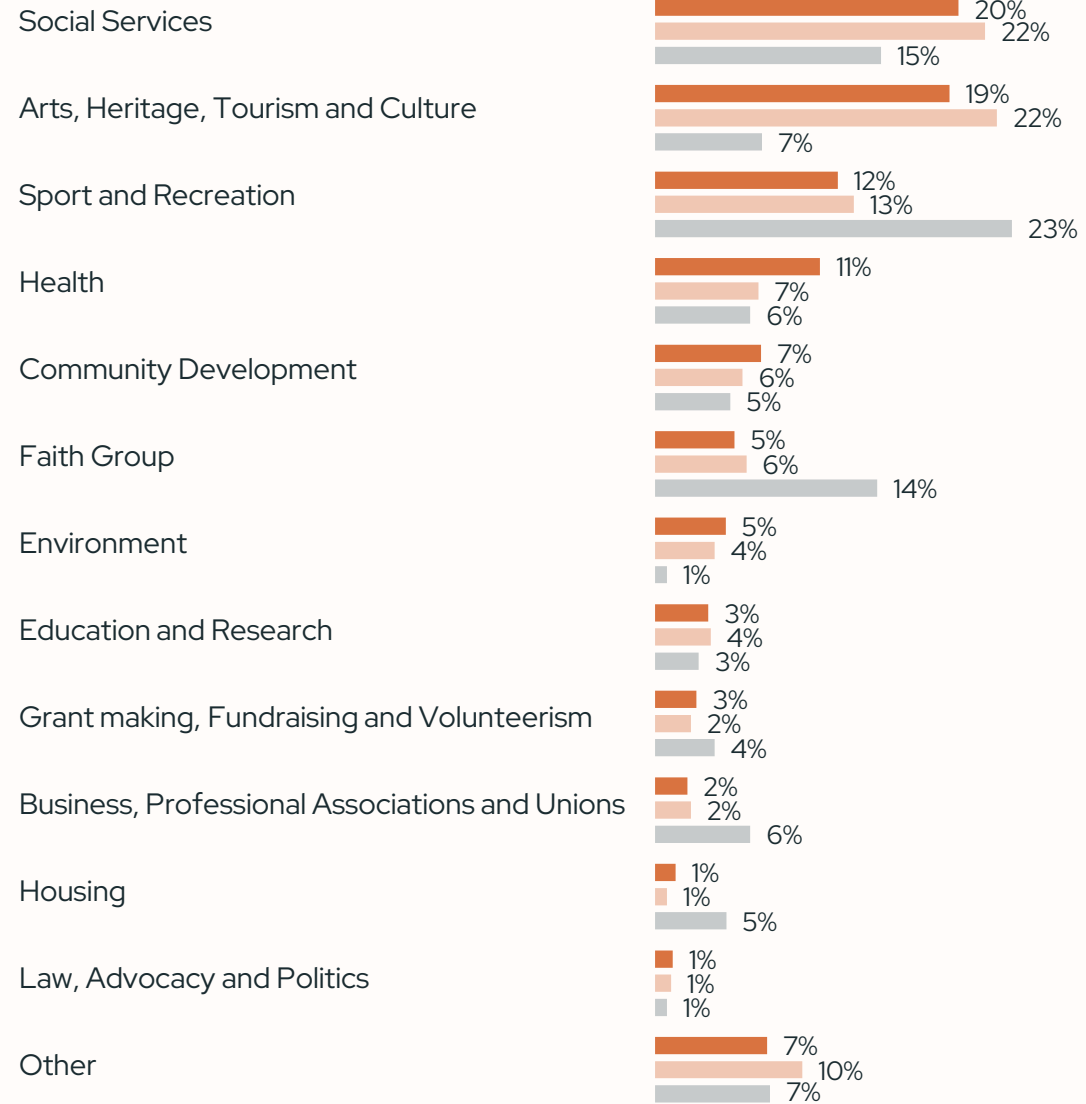
Financial stability challenges are most pronounced in **Social Services and Arts, Heritage, Tourism and Culture**, where organizations are more likely to report funding as a top or secondary concern.

Funding / Financial Stability Challenges as...

■ **Top challenge**  
(1<sup>st</sup> mention)

■ **Secondary**  
(2<sup>nd</sup>-5<sup>th</sup> mention)

■ **Not among top five**



4. Which of the following areas does your organization work in? (Single select) Base: All respondents, n=1168.



# Differences in Financial Pressure Across Organizations

Financial challenges related to funding and revenue stability are widely experienced across the sector.

The most common pressures relate to **securing consistent funding**, particularly grant funding, fundraising revenue, government funding, and donor income. In addition, many organizations face challenges in **building financial stability**, including maintaining reserves and funding core operations.

Overall, the results show that financial strain is broad-based, with organizations navigating ongoing pressure to maintain stable funding and sustain their operations.

q12. How much of a challenge would you say each of the following are within your organization? Base: All respondents, n=1168.

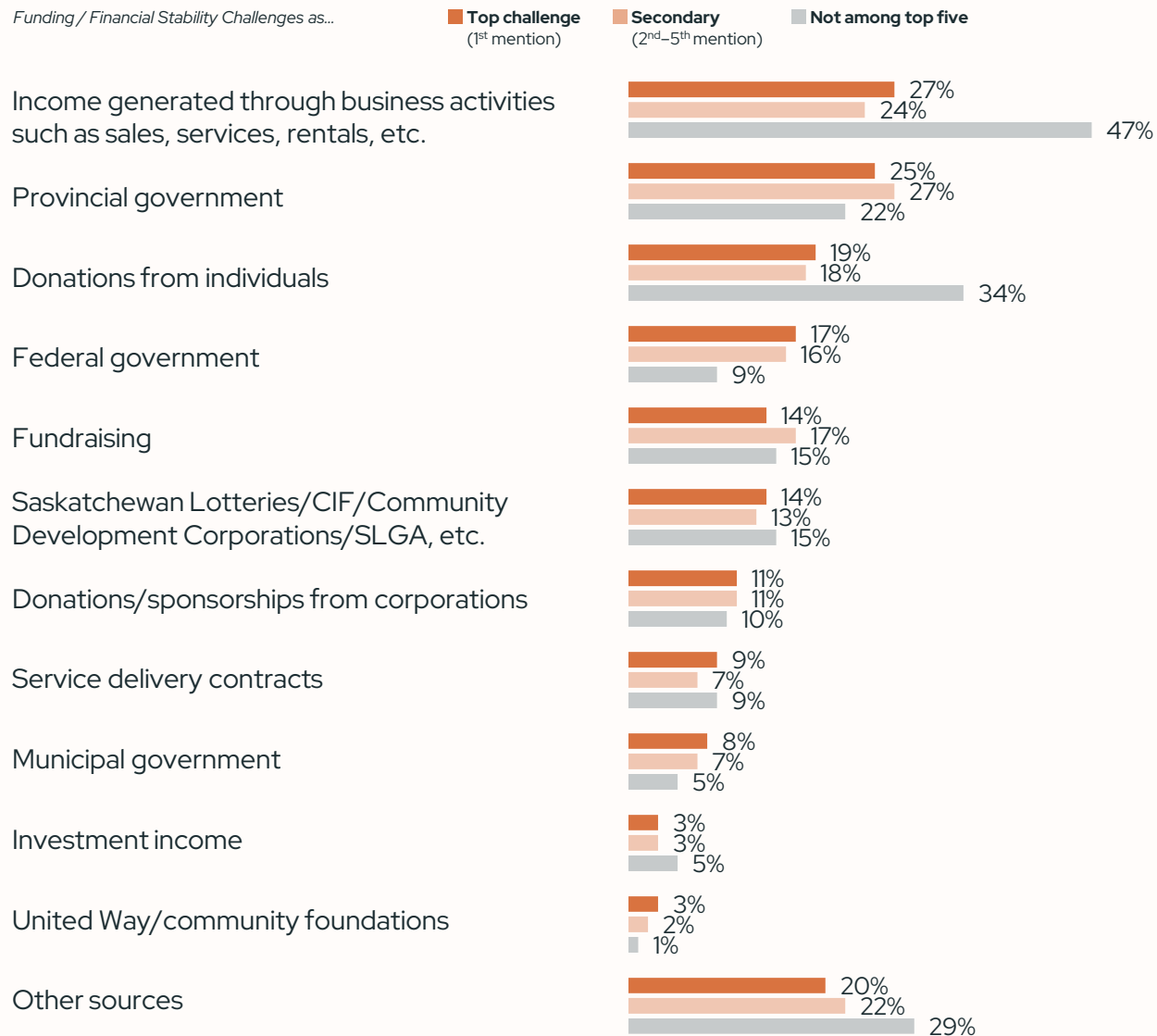
## Financial Challenges

(% Large Challenge)



## Revenue Sources

Funding/Financial Stability Challenges as...



## Average Proportion of Revenue Sources

Organizations under the most strain depend more on government funding and fundraising, indicating reliance on external sources that can be uncertain. Those in a stronger position draw more from earned revenue and individual donations, suggesting a more balanced and self-sustaining approach. Organizations in between reflect a blend of both models.

Overall, financial stability is closely tied to revenue mix, with diversification and earned income associated with greater resilience.

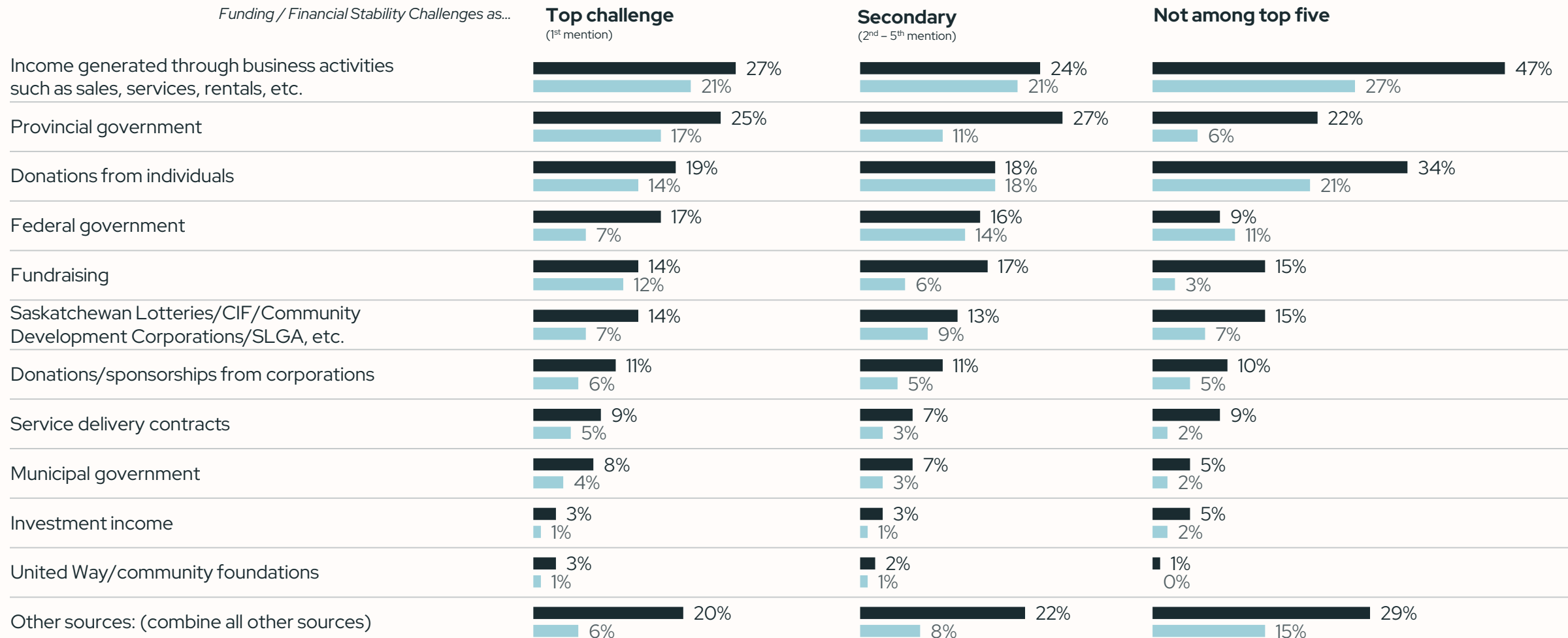
25. Please indicate the proportion of your Saskatchewan revenue that comes from each of the following sources. Please provide estimates if you are unsure of the exact amount for each category. Base: All respondents, n=1168.



# Revenue Sources, 2025 vs. 2017

■ 2025 ■ 2017

Funding / Financial Stability Challenges as...



2025) 25. Please indicate the proportion of your Saskatchewan revenue that comes from each of the following sources. Please provide estimates if you are unsure of the exact amount for each category. Base: All respondents, n=1168.

2017) 25. Please indicate the proportion of your Saskatchewan revenue that comes from each of the following sources. Please provide estimates if you are unsure of the exact amount for each category. Base: All respondents, n=1643.

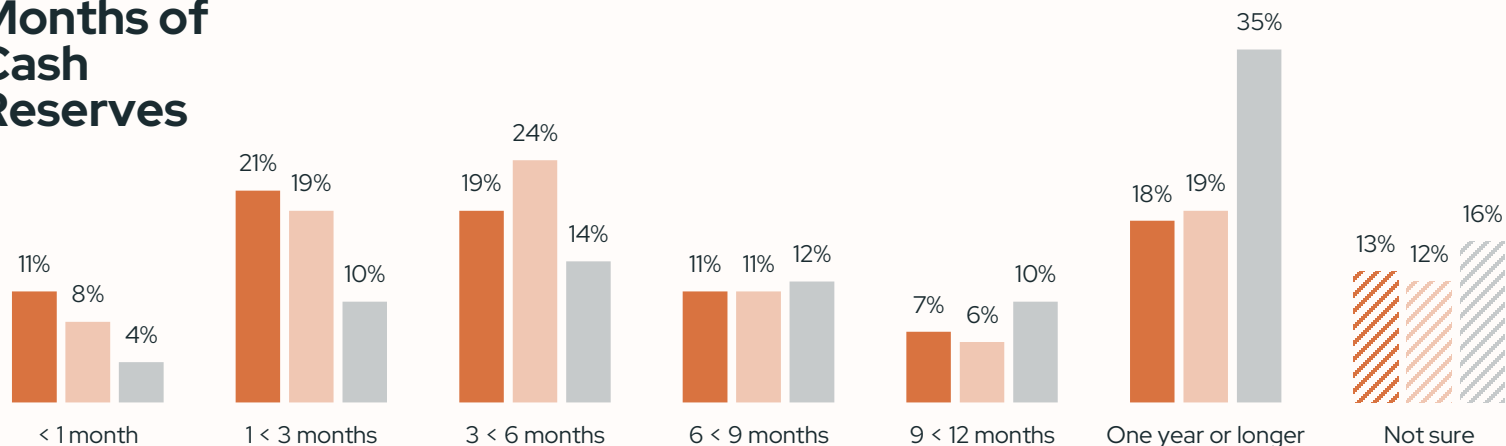


# Cash Reserves

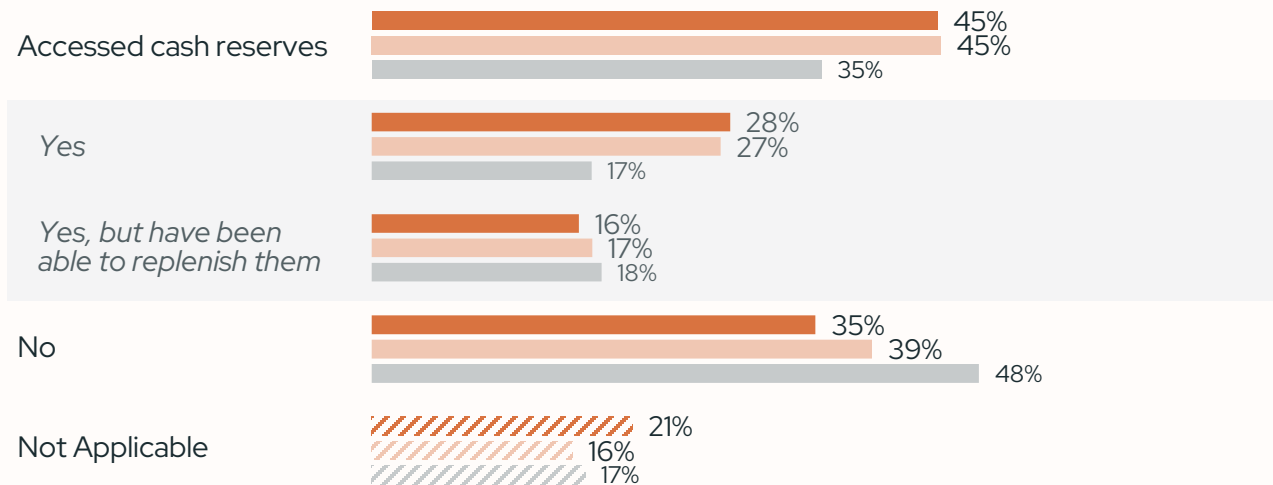
As expected, organizations under greater financial pressure tend to have **less time in reserves and are more likely to have used them**. Those in a stronger position are more likely to have **longer reserves and have not needed to rely on them**.

Overall, the amount of reserve and whether it has been used closely reflects how much financial pressure organizations are facing.

## Months of Cash Reserves



## Use of Cash Reserves



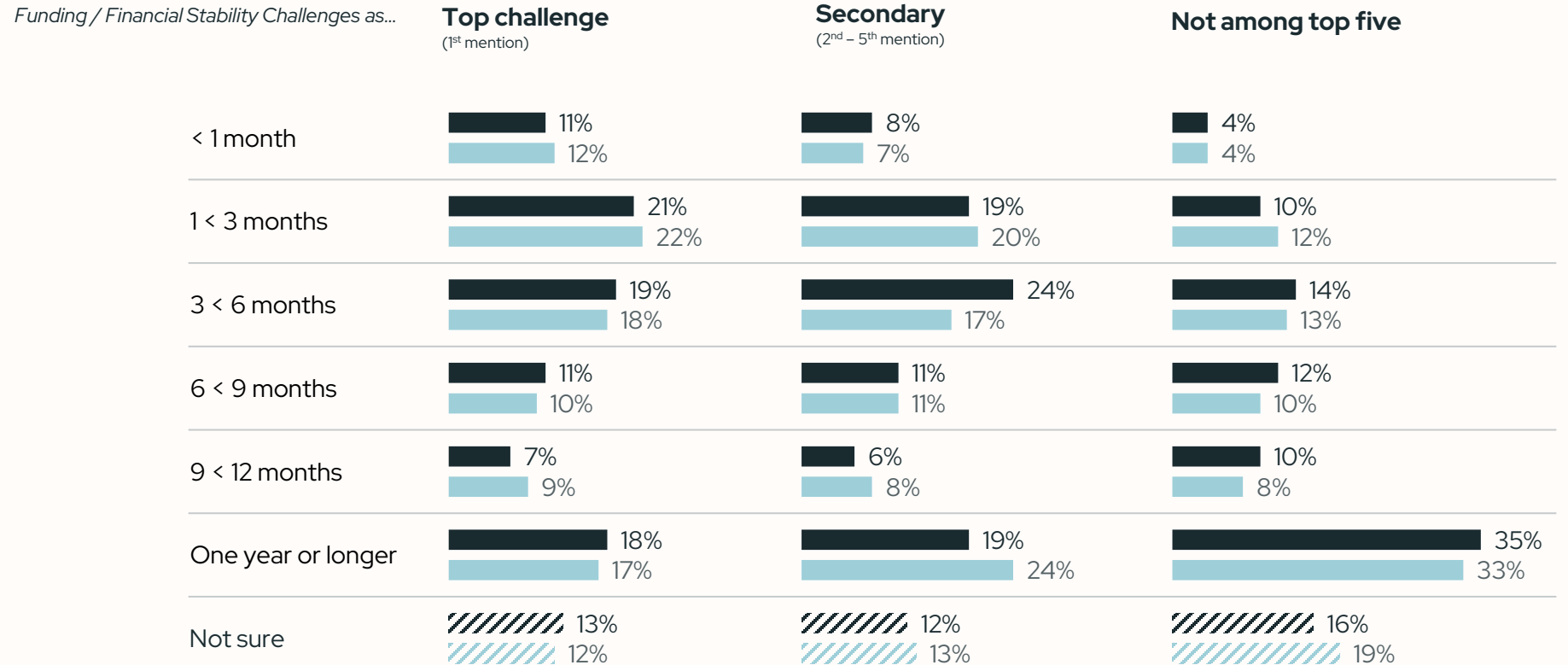
27. For how many months would your organization's cash reserve carry your organization assuming that all incoming revenue were to stop as of today? Base: All respondents, n=1168.

27.1: Have you had to access your cash reserves in the last 3 years? Base: All respondents, n=1168.



# Potential Duration of Cash Reserves, 2025 vs. 2017

■ 2025 ■ 2017



2025) 27. For how many months would your organization's cash reserve carry your organization assuming that all incoming revenue were to stop as of today? Base: All respondents, n=1168.

2017) 27. For how many months would your organization's cash reserve carry your organization assuming that all incoming revenue were to stop as of today? Base: All respondents, n=1643.



# Successes, Challenges, and Actions Over the Past 12 Months

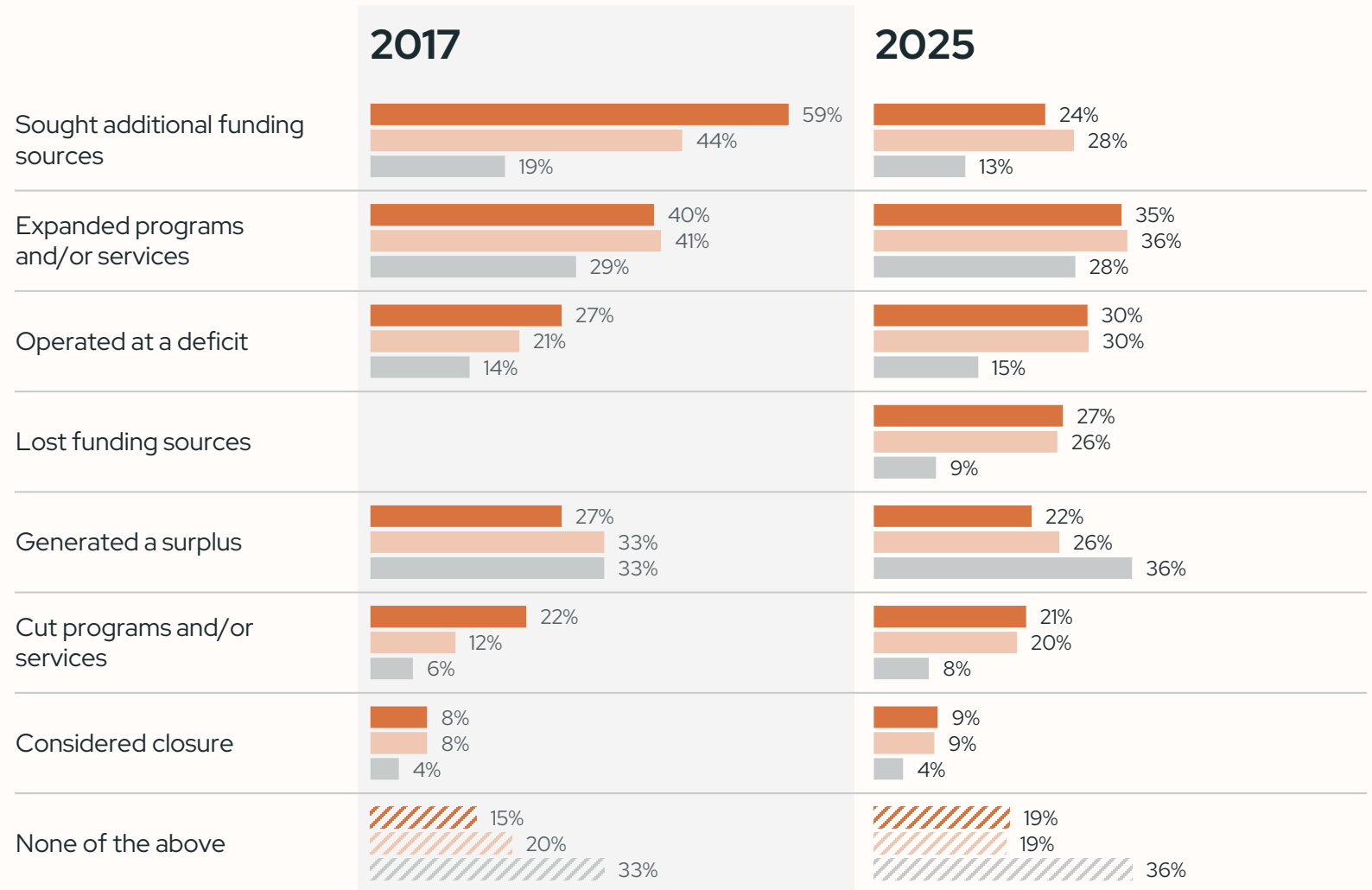
Financial strain is reflected not just in finances, but in the ability to sustain programs and services. As expected, organizations under greater financial pressure are more likely to report deficits, funding losses, and program cuts, while those with fewer financial concerns more often report stability or surplus, even as many continue to expand services.

Funding / Financial Stability Challenges as...

■ **Top challenge**  
(1<sup>st</sup> mention)

■ **Secondary**  
(2<sup>nd</sup>-5<sup>th</sup> mention)

■ **Not among top five**



2025) 32. Within the past 12 months has your organization... Base: All respondents, n=1168.

2017) 32. Within the past 12 months has your organization... Base: All respondents, n=1643.



# Experienced Cost Increases in the Past 12 Months

Rising costs are widespread across the sector, with most organizations reporting impacts from **inflation and supplier cost increases**.

However, organizations facing greater financial challenges are more likely to report **wage pressures**, adding another layer of strain beyond general cost increases.

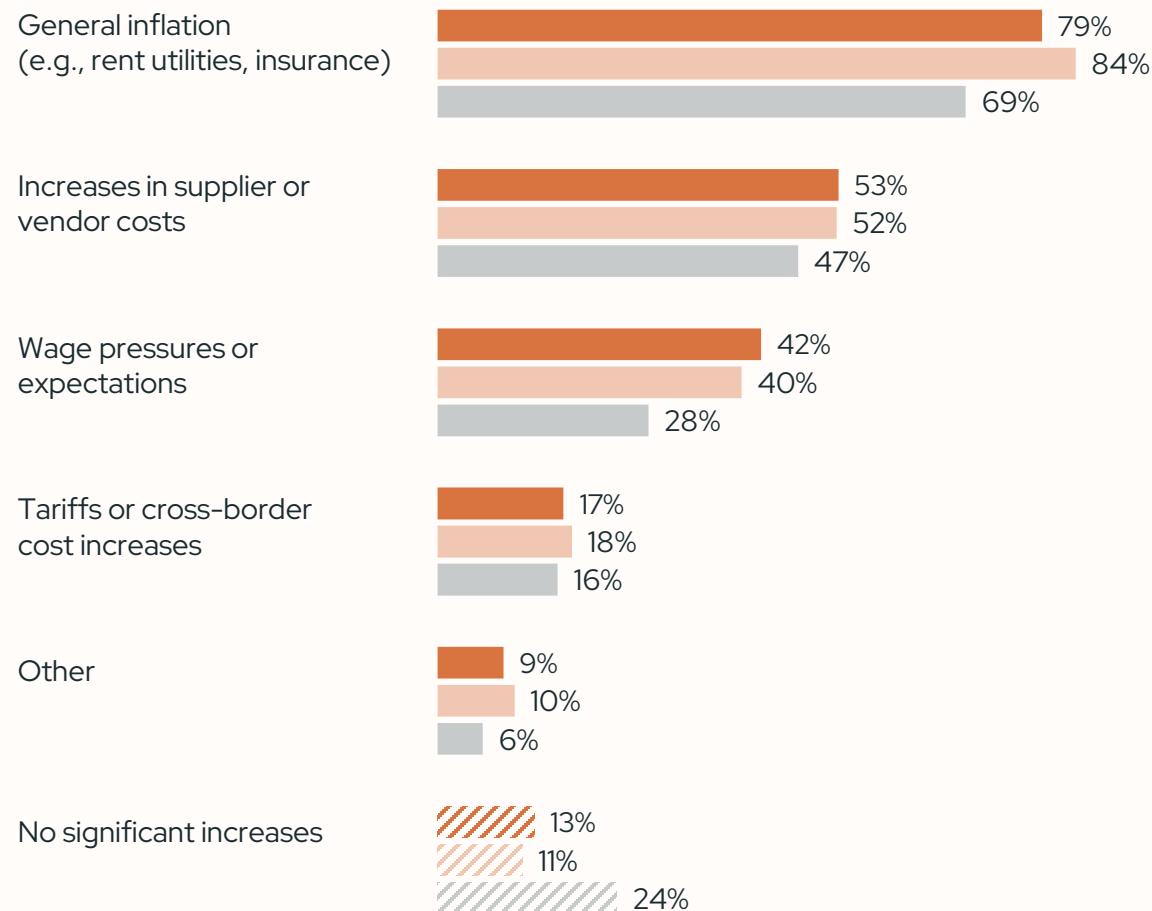
Overall, while cost increases are broadly felt, **organizations under greater financial pressure are experiencing a wider range of cost pressures**

Funding / Financial Stability Challenges as...

■ **Top challenge**  
(1<sup>st</sup> mention)

■ **Secondary**  
(2<sup>nd</sup>-5<sup>th</sup> mention)

■ **Not among top five**



35.1. Has your organization experienced increased costs in the past 12 months due to any of the following? Base: All respondents, n=1168.



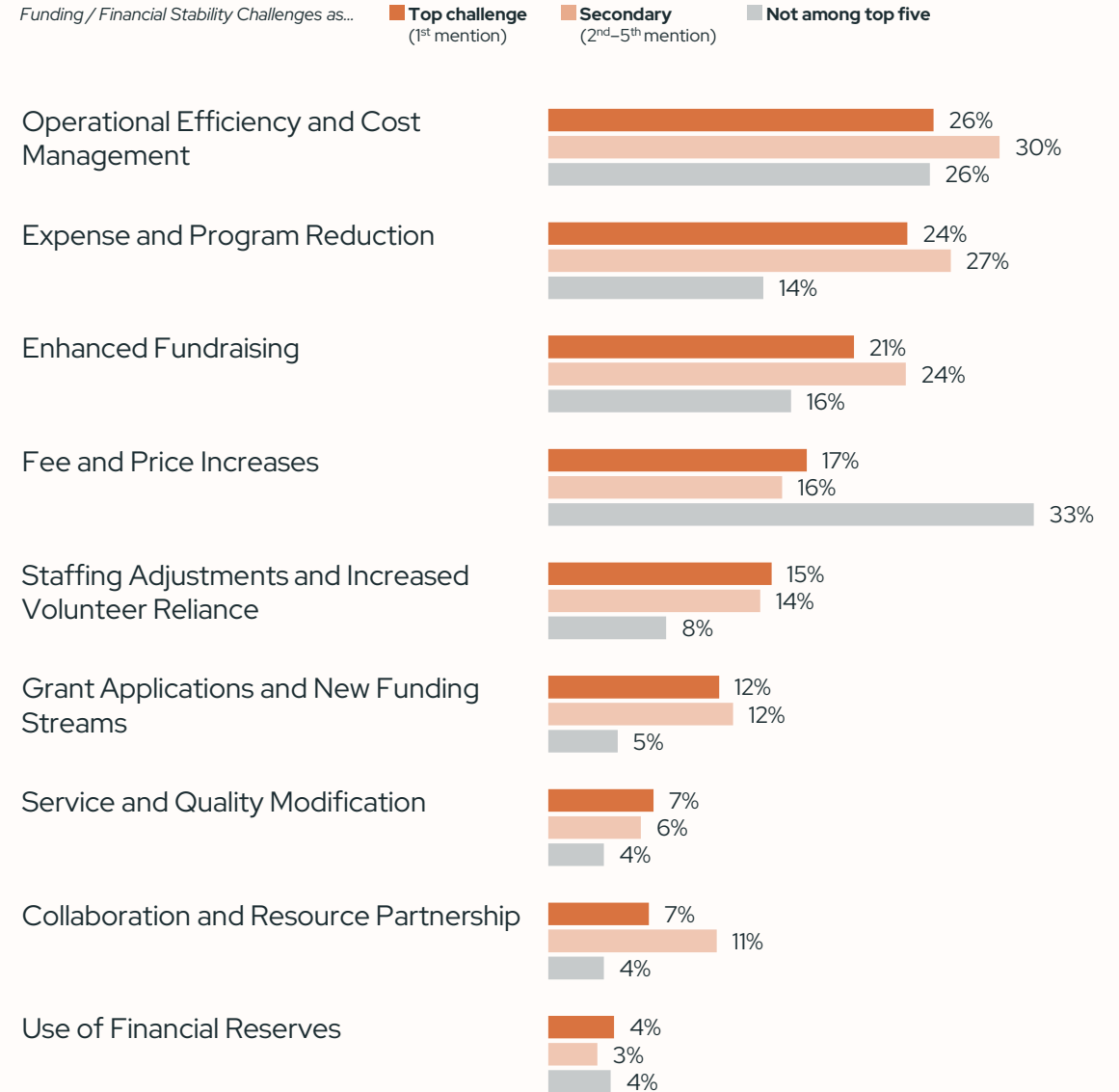
# How Organizations Are Adapting to Rising Costs

Organizations are adapting to rising costs through a mix of **cost control, revenue generation, and operational changes**.

The most common response is **tightening operations and managing costs**, alongside **reducing programs or expenses**, showing that many organizations are first looking inward to manage pressure.

At the same time, **fundraising and increasing fees** are also widely used, reflecting a need to bring in additional revenue where possible.

Organizations facing greater financial challenges are more likely to rely on **expense reductions, staffing adjustments, and fundraising**, pointing to more reactive and resource-constrained responses.



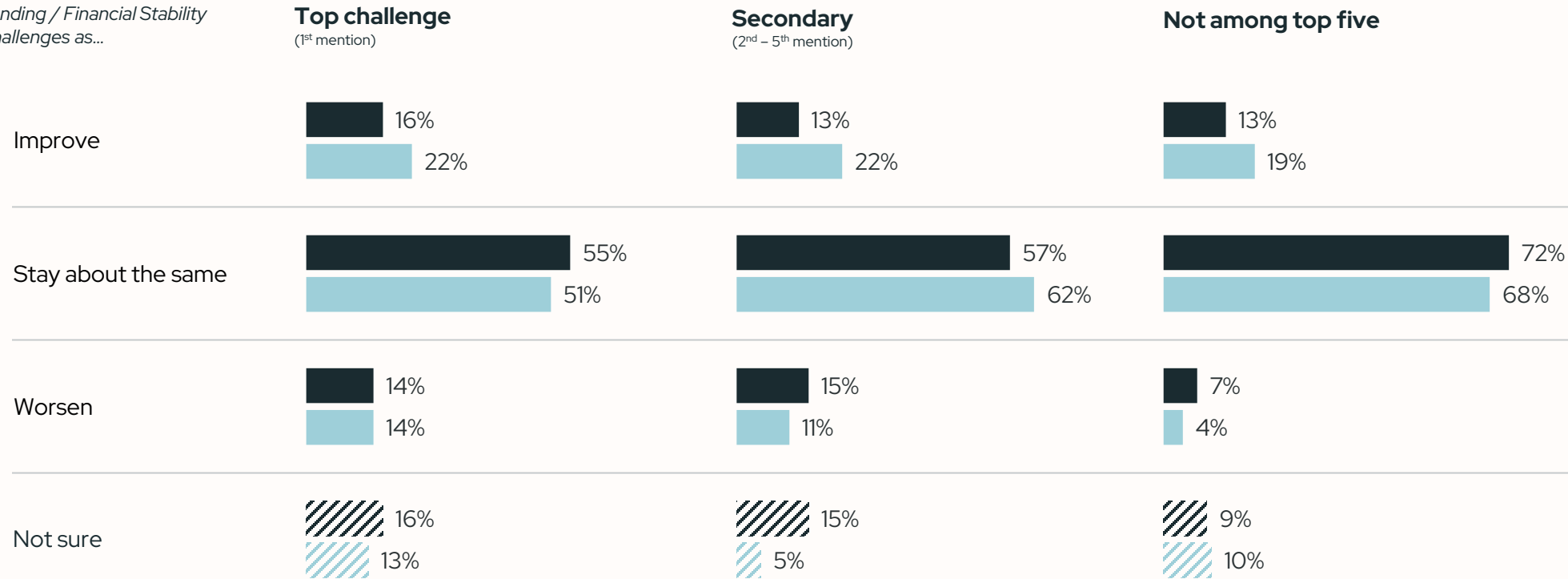
35.2: Please describe one way your organization has adapted to rising costs or economic pressures. Base: all respondents who experienced significant cost increases, n=739.



# Anticipated Financial Situation Over the Next 12 Months

■ 2025 ■ 2017

Funding / Financial Stability Challenges as...



Even among those with higher funding concerns, expectations are centered on stability, with many anticipating little change rather than a clear improvement or worsening.

**2025)** 34. Within the next 12 months, do you anticipate that your organization's financial situation will... Base: All respondents, n=1168.

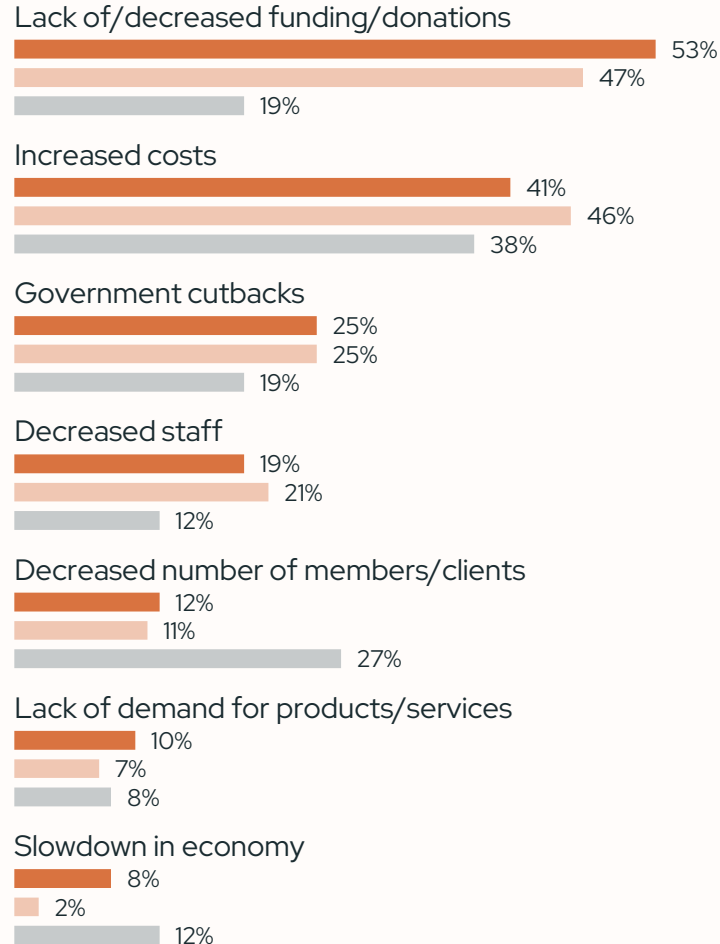
**2017)** 34. Within the next 12 months, do you anticipate that your organization's financial situation will... Base: All respondents, n=1643.



## Reasons it will Improve



## Reasons it will Worsen



# Reasons for anticipating change

Outlook over the next year is closely tied to **revenue flow and cost pressure**.

Improvement is mainly linked to **new fundraising and securing additional revenue generation**, particularly among those already facing financial challenges.

At the same time, expectations of worsening are driven by **ongoing funding gaps and rising costs**, showing that core financial pressures remain in place.

35. Why do you feel your organization's financial situation will improve/worsen within the next 12 months? Base: Respondents who anticipate their organization's financial situation will improve, n=162 or worsen, n=132.

